

5. BILLING INFORMATION

Business Name	Attention To	
Mailing Address		
City	State	Zip Code
(Area Code) Phone Number	Fax Number	
Billing Contact		

6. TOTAL NUMBER OF ROOMS/UNITS:

Ten (10) Room/Unit minimum requirement

7. RETAILER OF RECORD INFORMATION:

Company Name	EchoStar Retailer No.	
Address		
City	State	Zip
*Phone	*Email Address	

***Please make sure your contact information is listed in the case there are any questions regarding this form.**

8. PROMOTIONS:

BULK ADVANTAGE 36 MONTH RETAILER PROMOTION: To be considered for participation in the Bulk Advantage Promotional Program, you MUST: (i) be a new commercial DISH Network subscriber with a minimum of 30 total Rooms/Units (as defined below in Section 6) and (ii) subscribe to Bulk Programming services totaling a minimum of \$8.50 per unit per month (exclusive of any applicable taxes or fees). **Only new or reconditioned model 311, new or reconditioned VIP211 receivers OR new or reconditioned VIP222 receivers** are eligible for this Promotional Program and your participation is subject to DISH Network's approval which may be withheld by DISH Network in its sole and absolute discretion for any reason or no reason.

BULK ADVANTAGE 24 MONTH RETAILER PROMOTION: To be considered for participation in the Bulk Advantage Promotional Program, you MUST: (i) be a new commercial DISH Network subscriber with a minimum of 30 total Rooms/Units (as defined below in Section 6) and (ii) subscribe to Bulk Programming services totaling a minimum of \$4.50 per unit per month (exclusive of any applicable taxes or fees). **Only new or reconditioned model 311 receivers** are eligible for this Promotional Program and your participation is subject to DISH Network's approval which may be withheld by DISH Network in its sole and absolute discretion for any reason or no reason.

9. PROGRAMMING ORDER:

All rates are based on a per room/unit basis, per month and applied to the total number of units. Programming marked as ^{HD} is available in both Standard Definition & High Definition where applicable. Display of bulk services in High Definition requires an HD compatible receiver.

For more than 8 programming packages on a SMATV system, please use the 8+ programming package form. L-Band properties are limited to 8 programming packages.

Standard Packages <i>(please check services ordered)</i>	Add	Remove	Rate
BASIC	<input type="checkbox"/> Add	<input type="checkbox"/> Remove	\$1.40
Classic Bronze 100	<input type="checkbox"/> Add	<input type="checkbox"/> Remove	\$10.50
Classic Silver 200	<input type="checkbox"/> Add	<input type="checkbox"/> Remove	\$16.00
Classic Gold 250	<input type="checkbox"/> Add	<input type="checkbox"/> Remove	\$23.50
Local Networks - In Market City (Please list city name) _____	<input type="checkbox"/> Add	<input type="checkbox"/> Remove	\$0.50

HD Programming Packages

LodgingHD Preferred (Hotels/Motels only)	<input type="checkbox"/> Add	<input type="checkbox"/> Remove	\$2.50
LodgingHD Elite (Hotels/Motels only)	<input type="checkbox"/> Add	<input type="checkbox"/> Remove	\$4.50

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BronzeHD (Requires a subscription of Classic Bronze 100)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$8.00
SilverHD (Requires a subscription of Classic Silver 200)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$8.00
GoldHD (Requires a subscription of Classic Gold 250 or higher)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$8.00
Expanded HD Package #1 <i>Requires a subscription to Basic and Add-On Package #2 <u>OR</u> Classic Silver 200</i>	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.35

Sports

ESPN A La Carte	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$5.05
ESPN Pak 1 – ESPN, ESPN2	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$4.70
ESPN Pak 2 – ESPN, ESPN2, ESPNNews	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$4.20
ESPN Pak 3 – ESPN, ESPN2, ESPN Classic	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$4.20
ESPN Pak 4 – ESPN ^{HD} , ESPN2 ^{HD} , ESPNNews ^{HD} , ESPN Classic	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$4.05
ESPN Pak 5 – ESPN ^{HD} , ESPN2 ^{HD} , ESPNNews ^{HD} , ESPN Classic, ESPN U	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$4.00
ESPN Deportes – Subscription to ESPN Pak 4 or 5 required (Hotel/Motel only)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.00
Multi-Sport Package (Available only with Classic Silver 200 or Classic Gold 250)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$3.50
Regional Sports a la carte (Hotels/Motels only)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.99
Regional Sports a la carte (All other bulk properties)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.25
Regional Sports a la carte (MSG PLUS)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.75
Regional Sports a la carte (Sports Net New York)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$2.50
Regional Sports a la carte (Sports Time Ohio)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.99
BIG Ten Network ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.99
NFL Network a la carte ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.30
CBS College Sports ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.15
The Tennis Channel ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.25

In order to subscribe to the ESPN Package, all programming in that package must be delivered in each room

Add-On Packages

Basic, Lodging HD Elite, Lodging HD Preferred, Classic Bronze 100, Classic Silver 200 or Classic Gold 250 is a prerequisite for all Add-On Packages

Add On #2	ABC Family ^{HD} , AMC, Animal Planet ^{HD} , BET ^{HD} , Boomerang	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.52
Add On #3	Bravo ^{HD} , CMT ^{HD} , Great American Country, IFC, TCM, WE	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.52
Add On #4	A&E ^{HD} , G4, Game Show Network, Hallmark Channel, History Channel ^{HD} , ION, Style, truTV	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.42
Add On #5	E!, Lifetime ^{HD} , SYFY ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.31
Add On #6	A&E ^{HD} , Fuse, History Channel ^{HD} , National Geographic ^{HD} , Spike TV ^{HD} , WGN America ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.68
Add On #7	BBC America, CNBC ^{HD} , CNBC World, Food Network ^{HD} , HGTV ^{HD} , MSNBC ^{HD} , Travel Channel ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.31
Add On #8	FX ^{HD} , Fox Movie Channel, Fox Soccer, Fox Sports en Español, TVG	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.78
Add On #9	Disney-E ^{HD} , Disney Channel-W, Disney XD ^{HD} , SOAPnet,	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.78
Add On #10	The Golf Channel ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.21
Add On #11	Comedy Central ^{HD} , MTV ^{HD} , MTV2, Nickelodeon ^{HD} , Palladia ^{HD} , TV Land, VH1 ^{HD} , VH1 Classic	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.62
Action Pak	DIY, Military Channel, Outdoor Channel, The Golf Channel ^{HD} , SPEED ^{HD} , Tennis Channel ^{HD} , Versus ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.78
Discovery Pak	Discovery Kids, Investigation Discovery, Planet Green ^{HD} , The Science Channel ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.10
BET	BET ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.15
CNBC	CNBC ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.15
Sirius Music	Over 60 channels of 100% commercial-free music (Hotels/Motels only)	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.17

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Premium Movie Packages

HBO	HBO-E ^{HD} , HBO-W ^{HD} , HBO2-E ^{HD} , HBO2-W, HBO Comedy ^{HD} , HBO Family ^{HD} , HBO Latino ^{HD} , HBO Signature ^{HD} , HBO Zone ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$4.00
HBO Promotional Rate (New HBO Subscription for Hotel/Motel, Expires 12/31/09) <i>In order to display HBO HD, the non-HD feed of HBO must be delivered to each room.</i>		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$3.75
HBO and Cinemax	HBO-E ^{HD} , HBO-W ^{HD} , HBO2-E ^{HD} , HBO2-W, HBO Comedy ^{HD} , HBO Family ^{HD} , HBO Latino ^{HD} , HBO Signature ^{HD} , HBO Zone ^{HD} , Cinemax-E ^{HD} , Cinemax-W ^{HD} , 5StarMAX ^{HD} , ActionMAX ^{HD} , MoreMAX	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$6.75
<i>In order to display HBO HD, the non-HD feed of HBO must be delivered to each room.</i>			
HBO Guides (arrives from HBO/quantities of 25/ Allow up to 8-weeks)		<input type="checkbox"/> Add Total # _____	
Showtime Unlimited	FLIX, Showtime-E ^{HD} , Showtime-W, Showtime Too ^{HD} , Extreme, Showcase E ^{HD} , Sundance, Beyond, TMC-E ^{HD} , TMC Xtra,	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$3.80
Showtime Promotional Rate (New Showtime Subscription for Hotel/Motel, Expires 12/31/09)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$3.55
Starz! Super Pak	Encore-E, Encore HD, Starz-E ^{HD} , Starz-W ^{HD} , Starz Cinema E Starz in Black, Starz Edge ^{HD} , Starz Comedy ^{HD} , Starz Kids & Family ^{HD}	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$3.20
Encore (West)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.65
Encore (W) + 1 Theme (Specify _____)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.85
Encore (W) + 2 Themes (Specify _____)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.05
Encore (W) + 3 Themes (Specify _____)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.25
Encore (W) + 4 Themes (Specify _____)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.45
Encore (W) + 5 Themes (Specify _____)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.65
Encore (W) + 6 Themes (Action, Love, Mystery, Drama, Westerns, WAM)		<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.85

International Programming

DishLATINO Clásico	Spanish	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$3.50
Pequeño Latino	Spanish	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.15
CNN en Español	Spanish	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.30
Arabic Enhanced Pack	Arabic	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
Armenia TV	Armenian	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
Chinese Plus Pack	Chinese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
Taiwanese Super Pack	Chinese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.00
Great Wall TV Pack	Chinese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$2.00
Phoenix TV	Chinese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.25
TV5Monde	French	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.25
Deutsche Welle TV	German	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
Antenna	Greek	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
Antenna Package	Greek	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.68
Greek Elite Pack	Greek	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.93
The Israeli Network	Hebrew/English	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
RAITALIA	Italian	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
TV Japan	Japanese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$2.00
Korean Variety Pack	Korean	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.50
Polsat 2 International	Polish	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
TVN-24	Polish	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.25
Portuguese SPT	Portuguese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$0.50
TV Globo	Portuguese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.00
TV Globo/Record International	Portuguese	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.50
TVCI	Russian	<input type="checkbox"/> Add <input type="checkbox"/> Remove	\$1.00

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